

# Staffing & Regulations Among Industry Concerns in 2017

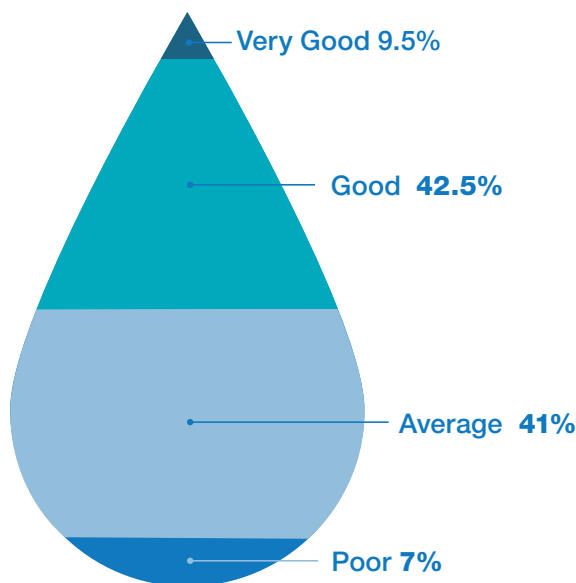
Storm Water Solutions assesses the storm water & erosion control industry

The storm water and erosion control industry is not static. Storm Water Solutions (SWS) editors work to keep our readers informed on the latest industry issues and trends. This year, the ninth annual State of the Industry report offers updated data on where the industry stands.

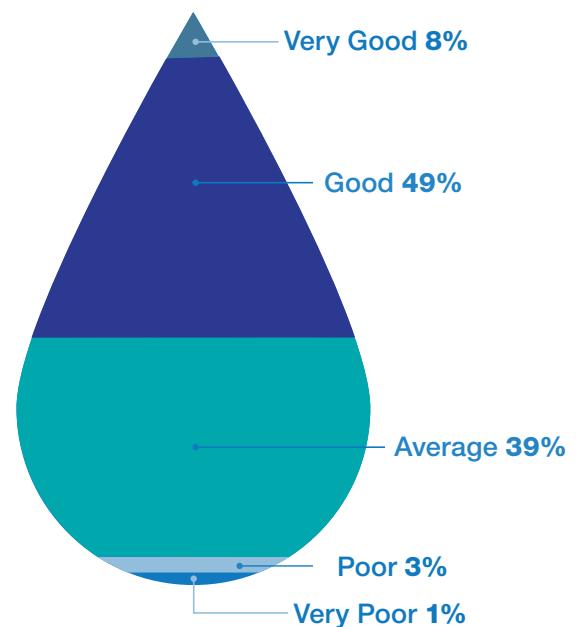
A random sampling of SWS subscribers answered survey questions about their experiences in and thoughts on the storm water and erosion control industry. The editors compiled the results into a report detailing the most up-to-date information on budget expenditures, project plans, challenges, and products and services. A total of 116 professionals completed the survey.

SWS editors will continue to keep their ear to the ground to offer informed news and developments in the industry for 2018 and the years to follow.

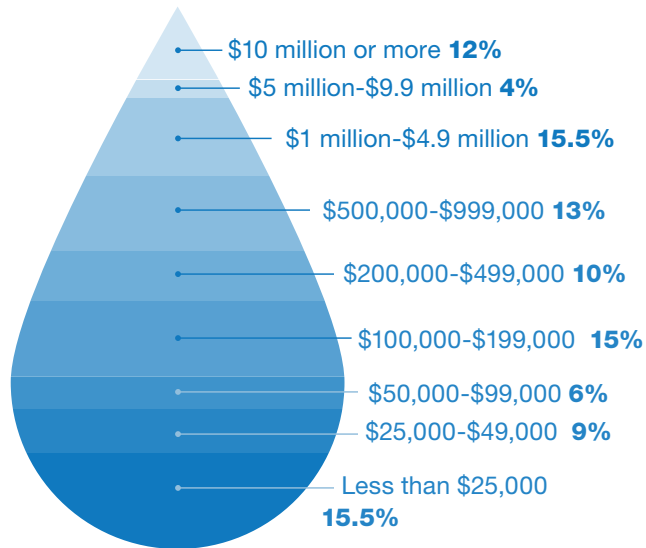
Q. How would you rate 2017 as a business year for your company?



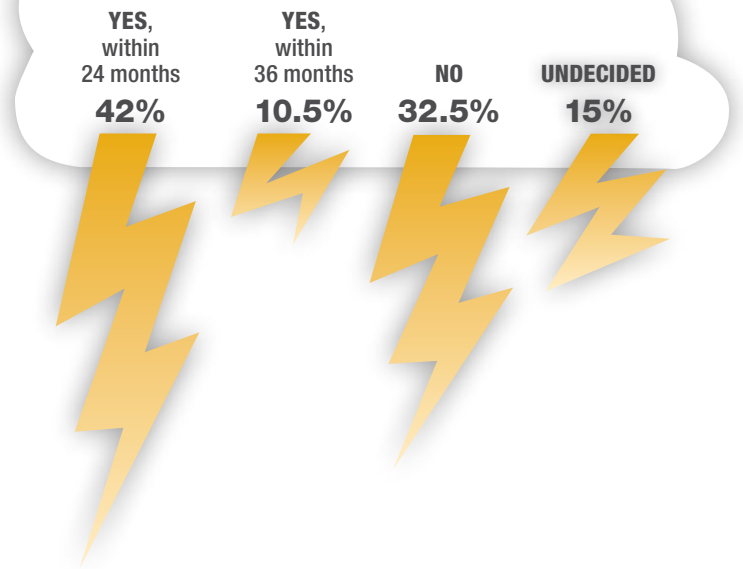
Q. How do you expect to rate 2018 as a business year for your company?



**Q.** What is your organization's approximate yearly budget for storm water-related products and/or services?

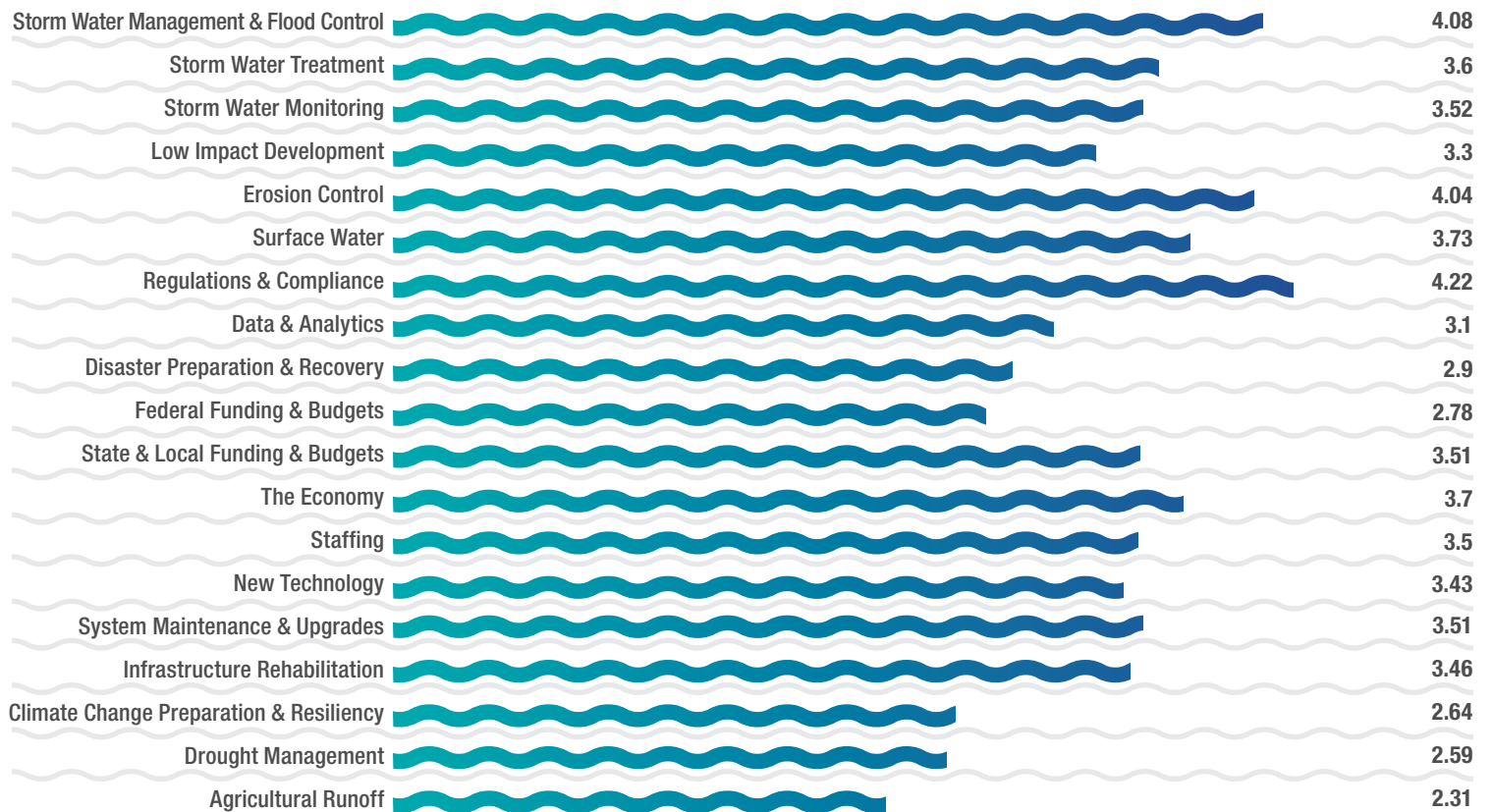


**Q.** Are you planning new storm water construction?



**Q.** Please rate how important each of the following topics will be to your organization in the upcoming year.

Respondents rated the topics on a five-point scale, five being very important and one being not at all important.



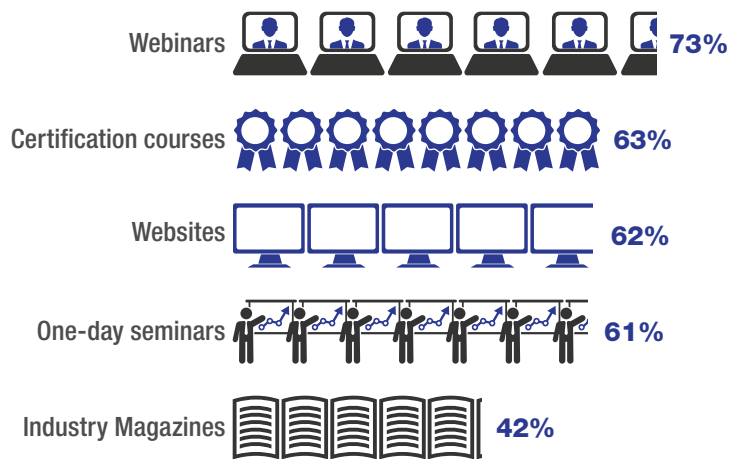
**Q:** What are the most important industry topics that will affect your organization in the next 24 months?

When asked about topics affecting their company, respondents expressed most concern about regulatory compliance, climate change, flood control and implementing green infrastructure. Respondents answered in their own words, and this is a reflection of their responses.



**Q:** Which resources do you use for continuing education?

Respondents were asked to select all the educational resources they use. These are the top five most selected.



**Q:** Which regulations will have the greatest impact on your organization in the next 24 months?

Respondents gave diverse answers in their own words on which regulations will most impact them. These answers stood out.

- “Storm management & floodplain”
- “Solar energy”
- “NPDES & TMDL requirements”
- “State DEP regulations, especially infiltration requirements”
- “State construction general permit & state MS4 permit”
- “Sediment & other regulated chemical treatment requirements”
- “What bothers me the most are the trends of relaxing the regulations. It makes it harder to get the funding for upgrades if there aren’t regulations in place.”
- “WOTUS” (Waters of the U.S. rule)
- “Storm water runoff”
- “EPA ethics”
- “Storm & sanitary sewer regulations”
- “Zoning”
- “Individual engineers’ interpretation and their means of satisfying regulations has a bigger impact than any modifications to existing regulations.”
- “Permitting through the state land disturbance program and [U.S. Army] Corps of Engineers”

**Q:** What is the greatest challenge you will face in the next 24 months?

When asked about the greatest challenges they expect to face, respondents most frequently expressed concern about maintaining qualified staff, receiving funding and meeting regulatory compliance. Respondents answered in their own words, and this is a reflection of their responses.



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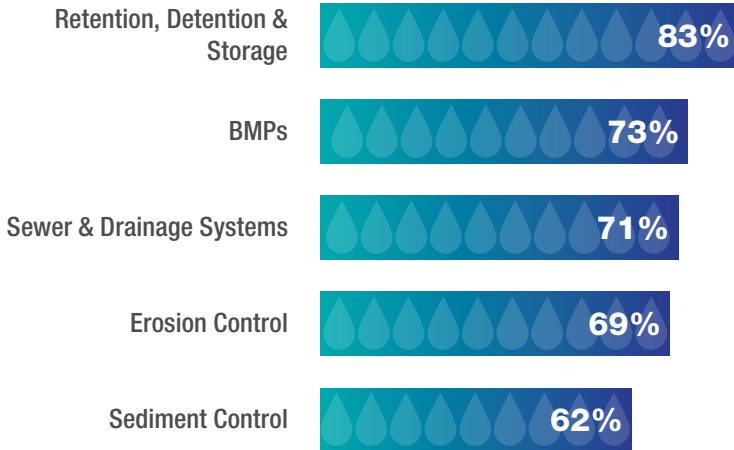


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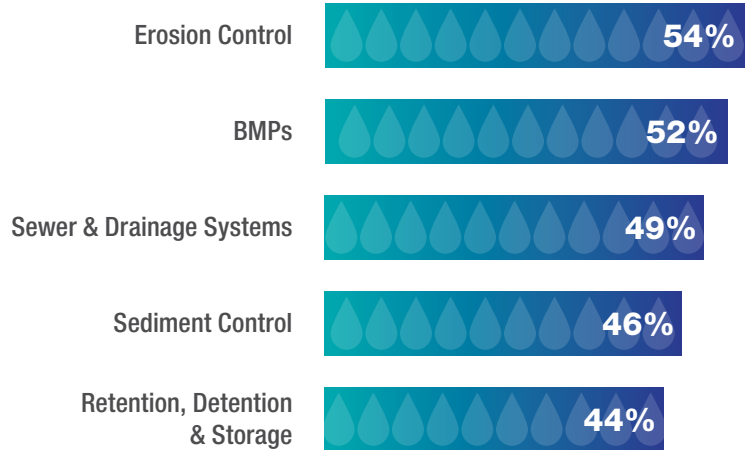
**Q.** Which of the following products and services do you currently use?

Respondents were asked to select all the products and services they use. These are the top five most selected.



**Q.** Which of the following products and services do you plan to purchase within the next 24 months?

Respondents were asked to select all the products and services they expect to use. These are the top five most selected.



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